

## Message Text

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PAGE 01 GENEVA 07520 161818Z POSS DUPE  
ACTION STR-07

INFO OCT-01 EUR-12 IO-13 ISO-00 STRE-00 AGRE-00 CEA-01  
CIAE-00 COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10  
INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00  
AID-05 SS-15 ITC-01 TRSE-00 ICA-11 SP-02 SOE-02  
OMB-01 DOE-15 /126 W  
-----115065 162321Z /61

P 161810Z MAY 78  
FM USMISSION GENEVA  
TO SECSTATE WASHDC PRIORITY 9700  
INFO AMEMBASSY BRUSSELS

LIMITED OFFICIAL USE GENEVA 07520

USMTN

USEEC

ACTION STR FOR AMBASSADORS STRAUSS AND WOLFF

STR PASS CODEL

E.O. 11652: N/A  
TAGS: ETRD, MTN  
SUBJECT: EC POSITION ON U.S. GREATER THAN FORMULA TARIFF  
OFFERS AND REVISION OF U.S. OFFERS

REF: STATE 122236

1. DESPITE NEGATIVE FORMAL EC REACTION TO U.S. GREATER  
THAN FORMULA (GTF) TARIFF OFFERS, WE BELIEVE EC WILL BE  
INTERESTED IN KEEPING SOME OF THEM. FOR EXAMPLE, THEY  
HAVE ALREADY MENTIONED THE AIRCRAFT SECTOR SPECIFICALLY.  
OVERALL, OF COURSE, FOR REASONS OF ORTHODOXY AND TRADE  
POTENTIAL, THE EC DOES NOT CONSIDER THESE QUALITATIVELY  
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AS VALUABLE AS EQUIVALENT CUTS FOLLOWING THE FULL  
HARMONIZATION FORMULA. ALTHOUGH WE ARE PURSUING DISCUS-  
SIONS TO FIND OUT THEIR TRUE ASSESSMENTS, WE SUSPECT THE  
EC WILL BE UNWILLING TO SPELL OUT ITS GENUINE INTERESTS  
IN GTF ITEMS UNTIL THE UNITED STATES HAS SPECIFIED ITS  
OFFERS ON ASP ITEMS AND CERAMIC DINNERWARE AND  
CLARIFIED ITS OFFERS ON SPECIFIC RATES AND FINAL LIST

ITEMS. SINCE THE UNITED STATES IS NOT NOW IN A POSITION TO MAKE A CLEAR OFFER ON THESE ITEMS, WE DO NOT EXPECT THE EC TO INDICATE TO WHAT EXTENT IT INTENDS TO "GIVE US CREDIT" ON OUR GTF OFFERS UNTIL OUR OFFER IS COMPLETE AND WE ARE STRUGGLING AT THE POLITICAL LEVEL FOR FINAL BALANCE.

2. PARA 2 REFTTEL INDICATES WASHINGTON IS CURRENTLY WORKING ON A REVISION OF THE U.S. TARIFF OFFER. WE ASSUME THIS IS STRICTLY AN ANALYTICAL EXERCISE TO ASSESS VARIOUS FALLBACK POSITIONS IF REQUIRED IN THE FINAL DAYS OF THE NEGOTIATION. WE WILL WANT TO HAVE AS MANY CARDS AS POSSIBLE IN AMBASSADOR STRAUSS' HANDS TO PLAY AS NEEDED AT THAT TIME. THE UNITED STATES WILL ALSO NOT WANT TO DO ANYTHING, PARTICULARLY LIKE SUBMITTING A PARTIAL WITHDRAWAL LIST, THAT WOULD LESSEN EFFORTS BY JAPAN AND CANADA TO IMPROVE THEIR OFFERS IN RESPONSE TO U.S. REQUESTS. TO DO SO WOULD ONLY CONTRIBUTE TO AN ACCELERATED EROSION OF THE FINAL RESULT. MCDONALD

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** POLICIES, TARIFFS, FOREIGN POLICY POSITION  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 16 may 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978GENEVA07520  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780207-0106  
**Format:** TEL  
**From:** GENEVA USMTN  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1978/newtext/t19780555/aaaabuqt.tel  
**Line Count:** 81  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 2a53c19c-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION STR  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 STATE 122236  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 05 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2681498  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** EC POSITION ON U.S. GREATER THAN FORMULA TARIFF OFFERS AND REVISION OF U.S. OFFERS  
**TAGS:** ETRD, US, MTN  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/2a53c19c-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
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**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014